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ANNUAL REPORT July 1, 2007 – June 30, 2008

1] Executive Director Position filled:

At the start of the new fiscal year the resignation of our Executive Director led to a search for a replacement. Since this position is critical the search had to be carefully carried out. Almost immediately with very little announcing that we were looking for a replacement, we began to receive applications. In three weeks we received fourteen applications. These were reviewed and seven applicants were interviewed. As the field narrowed, some applicants were interviewed as many as five times. By mid August one application that had kept popping up in our minds, was asked to become our Executive Director. Paul Dohm, a long time Accounting Controller for Love Box and member of Central Christian Church agreed to become our Executive Director and started mid September 2007.

Now that ten months have passed, we know that the right decision was made and Paul has taken command of the day-to-day operations and launched visionary plans for the improvement of operations and new ideas that are being put into place.

2] Main Operations with figures for the year ending Dec. 31, 2007:

With the new software installed during the summer and fall of 2007 we are able to accurately provide the following figures:

Number of individuals helped through our program	7,589
Number of families these individuals represent	2,304
Number of furniture and household items given away	5,803
Number of clothing articles given away	126,972
Number of people counseled that resulted in making a Statement of faith.	68
Number of families who received food commodities	418
Number of Volunteer hours for the year	13,842

3] Projects completed or are in progress:

- A] Re-worked our process of answering phone calls so now over 90% of all incoming calls are answered rather than going to the auto attendant.
- B] Hired another part-time office worker to assist in the phone processes.
- C] Established a system by which all donated items are classified as core items (to give away) and non-core items that may be given away or sold.
- D] Re-organized the warehouse to better utilize space.
- E] Purchased the contents of the Union Rescue Mission Thrift Shop when they closed.
- F] Purchased a “clothes baler” to use to bale excess clothes.
- G] Organized a Volunteer Advisory Committee.
- H] Started new systems of selling non-core items to help fund operations, including:
 - Selling special items on Ebay
 - Selling non-core items through a “silent auction” program held on our premises
 - Selling non-core furniture through a local auctioneer.
 - Selling non-usable items to be recycled, as: metal, glass, and corrugated products
 - Selling baled clothes to various companies that send the clothing to 3rd world countries
- I] Started a computer refurbishing service and became MAR Certified w/ Microsoft
- J] Placed more emphasis on our annual “Garage Sale”

4] Service Plans for the future:

- A] Change the clothing racks to double high units to allow for 50 – 70% more clothing to be on display.
- B] Improve the Appliance Repairs systems to provide more electric units to be given away.
- C] Improve the Furniture Repair systems to allow for more furniture items to be usable to be given away.
- D] Improve the volunteer recruiting and training program
- E] Build a separate building to house our vehicles and lawn equipment.
- F] Start a KIA (Kindness In Action) program for the community
- G] Start a Thrift Store to sell non-core items
- H] Construct a multi-purpose building that could be used for various programs including:
 - Classes for Spanish speaking individuals – learn English, help in getting settled in USA and Wichita, budget planning, job counseling, and other
 - Rent space out for other non-profits for special occasions
 - HHH to host special events, fund raisers and volunteer training
- I] Start a ministry to the Homeless in the community by offering clothing, toiletry supplies, food, fellowship and Bible studies.

5] Financial Report – Fiscal year ending June 30, 2008 (Summary):

Cash Income	\$250,733
Cash Expenses	\$289,970
Cash Balance	\$ 93,269
Assets	\$ 1,584,018

Gifts in Kind Income*	\$1,193,345	} Totals of donated clothes & furniture and household Items received and given away.
Gifts in Kind Distributed	\$1,018,073	
Value of Donated Services (Volunteer donated time)	\$221,472	

*A unique gift of 2 semi trailers of shampoo and conditioner in 1 gal. jugs was received and distributed this year.